



MIDDLE EAST &
NORTH AFRICA

CFA[®] Nov 2026

Qualification

Achieve the gold standard in the finance industry

- **Gold standard certified training provider**
Global leader in professional education and training.
- **In-depth training by expert trainers**
175+ hours of in-depth training delivered by expert CFA[®] Charterholders.
- **World-Class Study Materials**
Access Kaplan Schweser's renowned learning resources to build a solid foundation and deepen your knowledge.
- **Online Learning Portal**
Access to our 24/7 Online Learning Management System to watch the unlimited Re-watch Sessions.



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About Kaplan Professional Middle East and North Africa (Kaplan Professional MENA)

Kaplan Professional MENA, a part of Kaplan Inc., is a leading provider of end-to-end training solutions for professional qualifications programs, leadership and professional development programs. The training solutions follow a balanced approach that combines technical competence and behavioral confidence, guided by diagnostics and simulations.

Enhanced Pro Program for English Speaking students in HK

We are introducing the CFA® Qualification Enhanced Pro program from Kaplan Professional MENA to better support English speaking students with a fully accessible and effective learning experience. This program provides 175+ hours of comprehensive, in-depth training led by experienced CFA® Charterholders and supported by Kaplan Schweser's globally trusted CFA® study materials, ensuring candidates are thoroughly prepared for success in the CFA® exam.

Why Choose Kaplan Professional MENA to prepare your CFA®?

Kaplan Professional MENA offers a powerful combination of expert teaching, high-quality materials and practical exam preparation, ensuring candidates are fully equipped to excel in the CFA® Exam.

- A robust and thorough training curriculum to build strong, industry-ready competencies

- CFA® Charterholder trainers with industry experience

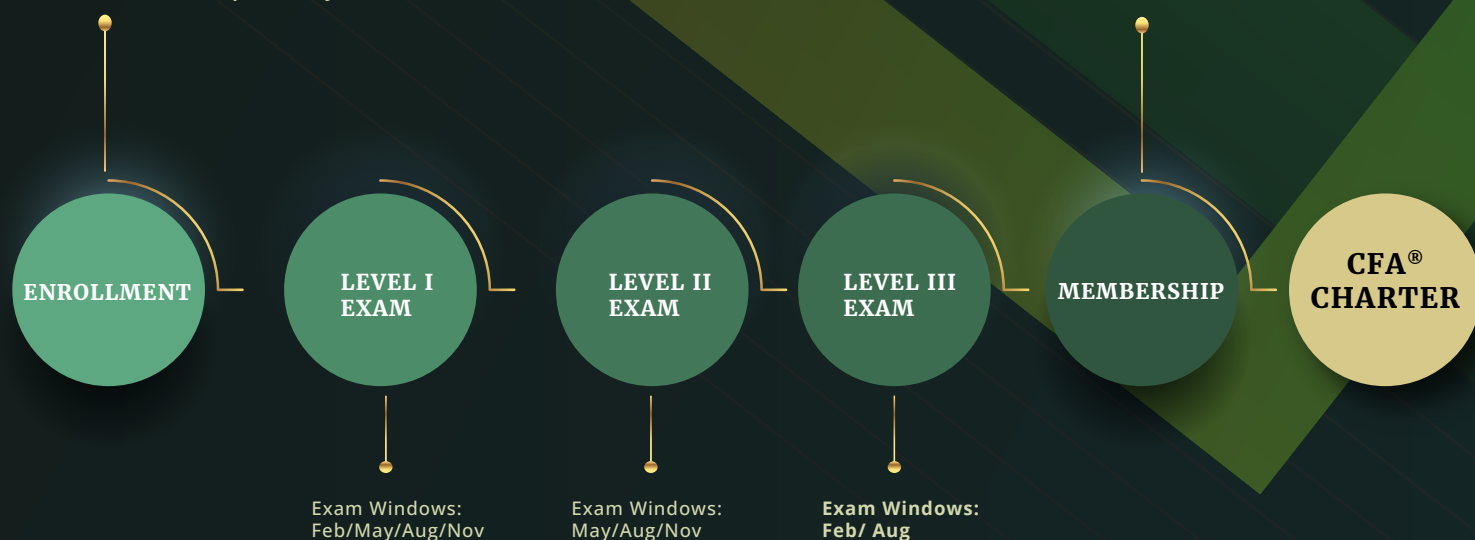
- Globally renowned study materials – Kaplan Schweser

- Extensive exam practice through tests & mock exams

ROADMAP - To Earn The CFA® Credential

- Bachelor's degree, **OR**
- 23 months or fewer before completing Bachelor's degree or an equivalent program, **OR**
- Have a combination of 4,000 hours of work experience (*can be non-investment related*), and/or higher education over a minimum of 3 sequential years

- Become a member of CFA Institute
- Acquire 4,000 hours of relevant experience, completed in a minimum of 36 months



Exam Topic Area Weights for All Levels

Topics	Level I	Level II	Topics	Level III
Ethical and Professional Standards	15-20%	10-15%	Ethical and Professional Standards	10-15%
Quantitative Methods	6-9%	5-10%	Asset Allocation	15-20%
Economics	6-9%	5-10%	Portfolio Construction	15-20%
Financial Statement Analysis	11-14%	10-15%	Performance Measurement	5-10%
Corporate Issuers	6-9%	5-10%	Derivatives & Risk Management	10-15%
Equity Investments	11-14%	10-15%	Pathways (Portfolio Management or Private Markets or Private Wealth)	30-35%
Fixed Income	11-14%	10-15%		
Derivatives	5-8%	5-10%		
Alternative Investments	7-10%	5-10%		
Portfolio Management	8-12%	10-15%		

What does a CFA® Charterholder do?

CFA® Charter has become the go-to certification for aspirants wishing to make a career in the financial service industry. Known for their dedication to upholding exceptional standards, CFA® Charterholders are highly valued as investment management professionals.

Possible Financial Roles:

Investment Banker

Investment
Consultant

Portfolio Manager

Private Wealth
Manager

Equity and Credit
Analyst

Risk Analysis and
Risk Management

Our Experts



Sheema Shiraz Ali,
CFA, FRM

- 15+ years of experience in banking and finance, specializing in risk management, regulatory compliance, and financial governance at the Central Bank of Pakistan
- Expert trainer for CFA® and FRM® candidates, with strong focus on equity valuations, derivatives, fixed income valuations, and quantitative methods
- Combines deep technical knowledge with real-world banking insights to help learners understand and apply complex financial concepts
- Passionate mentor committed to making intricate finance topics accessible and preparing candidates for exam and career success

Areas of CFA® Expertise:

- | | |
|-------------|---------------------------------|
| • Level I | All topics |
| • Level II | Derivatives and Quants |
| • Level III | Derivatives and Private Markets |

Demo Lecture



Akshay Bhandari,
CFA

- 10+ years of experience in CFA® training, investment banking, and management consulting
- Specializes in corporate finance, equity, and fixed income
- Advised and executed diverse global transactions and projects for startups and businesses
- Conducts CFA® sessions on emerging areas such as cryptocurrency, AI, and other evolving financial topics

Areas of CFA® Expertise:

- | | |
|-------------|--|
| • Level I | All topics |
| • Level II | Equity Valuation, Fixed Income, Portfolio Management |
| • Level III | Corporate Issuers, Economics, Alternatives |
| | Asset Allocation, Portfolio Construction and PM |

Demo Lecture



Ali Hussain,
CFA

- 9+ years of finance-industry training experience
- Previously managed a credit portfolio of over USD 80 million across sectors including Textile, Sugar, Cement, and Chemicals
- Delivered training for banks across the Middle East and coached numerous CFA® and CMA® candidates globally
- Strong background in Corporate & Investment Banking, working with clients across diverse industries
- Key expertise includes Financial Analysis, Equity Investments, and Portfolio Management

Areas of CFA® Expertise:

- | | |
|------------|--------------------------------|
| • Level I | All topics |
| • Level II | Ethics, FSA, Corporate Issuers |

Demo Lecture



Zubair Farid,
CFA

- 12+ years of experience in Banking, Financial Trading, and Investment Banking, primarily in London, UK
- Held risk management and front office roles across multiple asset classes at global institutions including HSBC and Lloyds Bank
- Served as a Frontline Trader at Lloyds Bank, managing a £45bn portfolio across STIR, FX, Repo, and Money Markets
- Specializes in Banking, Risk Management, Derivatives, and Financial Modelling
- CFA® Charterholder, and holder of CISI certificates in Derivatives, Securities, and UK Financial Regulation; active member of CFA UK Society

Areas of CFA® Expertise:

- | | |
|-------------|--|
| • Level I | Ethics, Corporate Issuers, Equity Valuation, Fixed Income, Economics |
| • Level II | Equity Valuation, Portfolio Management, FSA |
| • Level III | Ethics, Portfolio Management |

Demo Lecture



Our Experts



Mohammad Junaid,
CFA

- 16+ years of experience in the Corporate Finance industry
- Former Financial Controller at Emirates National Oil Company (ENOC), specializing in financial modeling and investment management frameworks for project selection
- Previously Assistant Corporate Finance Manager at the Industrial Development Bank of India, managing portfolios for 10 major corporate clients and designing structured funding solutions
- Combines extensive practical finance experience with CFA® qualifications to deliver clear, effective training
- Skilled at simplifying complex financial concepts related to planning, performance management, and investment analysis

Areas of CFA® Expertise:

• Level I | Ethics, Quants, Portfolio Management, Alternatives

Demo Lecture



Darshit J Ravani,
CFA, FRM, ACCA, ICWIM

- 10+ years of experience in investments, auditing, and risk consultancy
- Held key roles in wealth management, including Relationship Manager at ENBD and Senior Manager – Investment Advisory at First Global Capital Limited
- Managed a USD 1 billion portfolio for a UAE single family office, demonstrating strong strategic and analytical investment capabilities
- Passionate educator providing corporate training and development programs for aspiring investment professionals
- Enjoys designing structured products for HNIs and UHNIs, combining analytical precision with creative financial solutions

Areas of CFA® Expertise:

• Level I | PM, Alternatives, Quants
• Level II | Alternatives, Corporate Issuers, Portfolio Management

Demo Lecture



Nicola Pasquali,
CFA

- 10+ years of experience in Europe, successfully closing M&A deals with major global counterparts including the Government of the Russian Federation, Brazil's Petrobras, and Reliance Industries
- Executive MBA graduate from London Business School
- Former Chief Investment Officer of the Central Asian Investment Fund, managing over USD 10 million and delivering on key KPIs such as total and relative returns, ESG compliance, and timely reporting
- Founder, shareholder, and CEO of Step99, a Dubai based consulting boutique specializing in capital allocation, portfolio management, and inter generational succession planning for private investors

Areas of CFA® Expertise:

• Level I | Corporate Issuers, Equity Valuations
• Level III | Performance Measurement

Demo Lecture



Manav Modi,
CFA

- Previously worked in investor relations at D.E. Shaw, leading strategic initiatives, managing RFP responses and driving process automation using PowerBI and VBA
- Additional professional experience across business finance, investor relations, and operations at Swiggy and ZS Associates
- Brings an analytical, process driven approach to teaching, supported by certifications in Credit Analysis and Lean Six Sigma Green Belt

Areas of CFA® Expertise:

• Level I | All topics

Demo Lecture



Our Training Solution – Enhanced Pro Program

The Enhanced Pro Program includes Teaching sessions, Question-based Days (Level I only) and Revisions with comprehensive study materials. This student-centric approach equips you with everything you need to pass the CFA® exams. It offers live online training with re-watch sessions on the MENA e-learning platform (Learning Management System, LMS). This flexible efficient format pairs with our proven methodology to equip you with the confidence and preparation needed to excel in the CFA® Exam.

Nov 2026 diet

Level I

Learning Materials (Online)

- 4 Mock Exams
- 5 Question-based Days (QBD)
- Class Notes, Practice tests
- Schweser Essential Study Pack
- Revision Materials

Other Material

- Texas Instruments BA - II Plus™ Financial Calculator



Whats is QBD?

We provide 2-hour question-based practice sessions where questions are shown on screen, students have around few minutes to answer, and the trainer reviews the correct answer with explanations.

140+
hours



Teaching Sessions

50+
hours



Revisions



English | Live Online + Re-watch Sessions



Duration: 6 months



Early May – Early Nov

Revisions

Level II

Learning Materials (Online)

- 4 Mock Exams
- Class Notes, Practice tests
- Schweser Essential Study Pack
- Revision Materials

120
hours



Teaching Sessions

55
hours



Revisions



English | Live Online + Re-watch Sessions



Duration: 5 months



Mid May – Early Oct

Study Journey

01 Enroll course

Enroll via Kaplan Online Store:

<https://store.kaplan.com.hk/cart/category/203>



02 Receive Login Email



You will receive a welcome email with the course schedule and Learning Management System (LMS) login credentials, along with a separate email containing your Schweser login details.



A WhatsApp group will be created for networking, asking trainers questions, and sharing learning among study peers.

03 Orientation

After receiving the login information, you can access the LMS and attend the Orientation Session.



04 Download the Materials



Class notes can be downloaded from the LMS and print them to fit your needs.

05 Start Your Live Online Course

Learn anywhere, on any device complete flexibility for your success.



06 Unlimited Re-watch sessions



You will have unlimited access to the LMS, where you can re-watch recordings at your own pace for two exams sitting.

07 Question-based Days (Level I only) and Quizzes

Engage with topic-specific quizzes and practice-focused sessions to test your understanding and reinforce key concepts.



08 Mock Exams



Mock exams from the Schweser Essential Package help you identify strengths, tackle weaknesses, and build confidence under timed conditions.

Explore the Learning Management System (LMS) here



CFA[®] Exam

For the latest video upload schedule, please refer to the LMS.

COURSE FEE

Included	Price
LEVEL I (Live Online) • Prep Sessions • Revisions • 4 Mock Exams • Revision Materials • 5 Question based days (QBD) • Schweser Essential Study Pack • Classnotes • Texas BA II Plus™ calculator • Free Re-sit	HK\$15,660

LEVEL II (Live Online) • Prep Sessions • Revisions • Revision Materials • 4 Mock Exams • Schweser Essential Study Pack • Classnotes • Free Re-sit	HK\$17,600
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Enroll via Online Store! ▶



Free Re-sit

Candidates enrolled in our MENA Enhanced Pro Program are eligible for a free re-sit.

Requirements:

- Submit your official exam result showing an unsuccessful attempt.
- Be enrolled in the MENA Enhanced Pro Program.
- Sit the CFA® exam in the same exam window as your course enrollment.
- Achieve either:
 - 70% attendance in the original course, or
 - A weighted average score of 35%+ across Kaplan-assigned quizzes, mock exams, and QBDs.

Remarks:

- Free re-sit is applicable only for the next eligible window.
- Students are responsible for any additional fees regarding access extensions or new material.

Terms & Conditions apply.

For more CFA® Exam details, visit the CFA Institute:

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